



A.B.C.'s of Behavioral Forensics: Applying Psychology to Financial Fraud Prevention and Detection

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Get practical insights on the psychology of white-collar criminals—and how to outsmart them

Understand how the psychologies of fraudsters and their victims interact as well as what makes auditors/investigators/regulators let down their guard. Learn about the psychology of fraud victims, including boards of directors and senior management, and what makes them want to believe fraudsters, and therefore making them particularly vulnerable to deception. Just as IT experts gave us computer forensics, we now have a uniquely qualified team immersed in psychology, sociology, psychiatry as well as accounting and auditing, introducing the emerging field of behavioral forensics to address the phenomenon of fraud.

Ever wonder what makes a white-collar criminal tick? Why does she or he do what they do? For the first time ever, see the mind of the fraudster laid bare, including their sometimes twisted rationalizations; think like a crook to catch a crook! *The A.B.C.'s of Behavioral Forensics* takes you there, with expert advice from a diverse but highly specialized authoring team of professionals (three out of the four are Certified Fraud Examiners): a former accounting firm partner who has a PhD in psychology, a former FBI special agent who has been with investigative practices of two of the Big Four firms, an industrial psychiatrist who has worked closely with the C-level suite of large and small companies, and an accounting professor who has interviewed numerous convicted felons. Along with a fascinating exploration of what makes people fall for the common and not-so-common swindles, the book provides a sweeping characterization of the ecology of fraud using *The A.B.C.'s of Behavioral Forensics* paradigm: the bad Apple (rogue executive), the bad Bushel (groups that collude and behave like gangs), and the bad Crop (representing organization-wide or even societally-sanctioned cultures that are toxic and corrosive). The book will make you take a longer look when hiring new employees and offers a deeper more complex understanding of what happens in organizations and in their people. The A.B.C. model will also help those inside and outside organizations inoculate against fraud and make you reflect on instilling the core values of your organization among your people and create a culture of excellence and integrity that acts as a prophylactic against fraud. Ultimately, you will discover that, used wisely, behavioral methods trump solely economic incentives. With business fraud on the rise globally, *The A.B.C.'s of Behavioral Forensics* is the must-have book for investigators, auditors, the C-suite and risk management professionals, the boards of directors, regulators, and HR professionals.

- Examines the psychology of fraud in a practical way, relating it to aspects of fraud prevention, deterrence, detection, and remediation
- Helps you understand that trust violation—the essence of fraud—is a betrayal of behavioral assumptions about "trusted" people
- Explains how good people go bad and how otherwise honest people cross the line
- Underscores the importance of creating a culture of excellence and integrity that inoculates an organization from fraud risk (i.e., honest behavior pays, while dishonesty is frowned upon)
- Provides key takeaways on what to look for when hiring new employees and in your current employees, as well as creating and maintaining a culture of control consciousness
- Includes narrative accounts of interviews with convicted white-collar criminals, as well as interpretive insights and analysis of their rationalizations
- Furnishes ideas about how to enhance professional skepticism, how to resist fraudsters, how to see through

their schemes, how to infuse internal controls with the people/behavioral element, and make them more effective in addressing behavioral/integrity risks

- Provides a solid foundation for training programs across the fraud risk management life cycle all the way from the discovery of fraud to its investigation as well as remediation (so the same fraud doesn't happen again)
- Enables auditors/investigators to engage in self-reflection and avoid cognitive and emotional biases and traps that lead to professional judgment errors (e.g., overconfidence, confirmation, self-deception, groupthink, halo effect, availability, speed-accuracy trade-off, etc.)

Ever since the accounting scandals surrounding Enron and WorldCom surfaced, leading to the passage of the Sarbanes Oxley Act of 2002, as well as the continuing fall out from the Wall Street financial crisis precipitating the Dodd-Frank Act of 2010, fraud has been a leading concern for executives globally. If you thought you knew everything there was to know about financial fraud, think again. Get the real scoop with *The A.B.C.'s of Behavioral Forensics*.

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The particular book A.B.C.'s of Behavioral Forensics: Applying Psychology to Financial Fraud Prevention and Detection has a lot of information on it. So when you make sure to read this book you can get a lot of help. The book was written by the very famous author. Tom makes some research previous to write this book. This particular book very easy to read you can obtain the point easily after reading this book.

Carrie Rivas:

Reading can called mind hangout, why? Because when you are reading a book particularly book entitled A.B.C.'s of Behavioral Forensics: Applying Psychology to Financial Fraud Prevention and Detection your head will drift away trough every dimension, wandering in every aspect that maybe unfamiliar for but surely might be your mind friends. Imaging every single word written in a book then become one application form conclusion and explanation which maybe you never get just before. The A.B.C.'s of Behavioral Forensics: Applying Psychology to Financial Fraud Prevention and Detection giving you yet another experience more than blown away the mind but also giving you useful facts for your better life in this particular era. So now let us explain to you the relaxing pattern here is your body and mind will be pleased when you are finished reading it, like winning an activity. Do you want to try this extraordinary shelling out spare time activity?

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