



Objections Handled! 101 Sample Scripts For Network Marketers: Learn To Say The Right Thing To Every Prospect

Monte Taylor

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Not knowing how to start a business conversation—or what to say—leaves many network marketers unsure of the best ways to approach others with a product, service or business opportunity. OBJECTIONS HANDLED is an illuminating guide, designed to teach you quickly how to "communicate and sell conversationally"—with both skill and integrity! Even if your prospect is resistant, you will learn how to approach, respond, and to have the confidence to, "always say the right things to every prospect." Now you can learn how to connect effortlessly with others, qualify people quickly, make compelling presentations for your product or service, manage troubling objections, close to next steps, and follow up effectively. YOU WILL DISCOVER AND LEARN -- Icebreakers and discussion openers that turn CONVERSATIONS INTO PROFITS -- POWERFUL QUESTIONS that help uncover a prospect's needs, desires and fears -- COMPELLING scripts that help reluctant prospects say, "Yes, tell me more!" -- The indispensable A.V.V.I.S.™ system to help you handle any objection or concern -- Simple yet PERSUASIVE SCRIPTS to help you close more business quickly -- NO-NONSENSE skills you (and your team) can put into practice immediately

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